



COMMERCIAL COMMITTEE

Application for Membership

What is the Commercial Committee?

The Commercial Committee of the Greater Nashville Association of REALTORS® was formed to specifically address the needs of licensed real estate professionals who are actively engaged in the sale and/or lease of commercial and investment property. This includes industrial, retail and office properties, apartment and condominiums, real estate securities, hotels/motels, and land designated for commercial development.

It Makes Good Business Sense

The Commercial Committee is based on three primary goals:

- Uniting commercial real estate practitioners
- Fostering knowledge, education, integrity and quality in the commercial real estate industry
- Exchanging information related to the field of commercial and investment real estate brokerage

When you join the Commercial Committee, you become a part of a voice that is heard throughout Nashville. You become a part of the largest trade association in the city, state and country. You contribute to and shape the industry in which you work. You network with fellow professionals to maximize your opportunities and exposure. And you stay up-to-date on the trends, legislation and market conditions.

Membership Really Does Have Its Advantages

The Commercial Committee offers a vast array of opportunities for REALTORS®, including:

- **Membership Meetings:** with programs targeted specifically at industry issues
- **Marketing Exchanges:** showcasing properties and matching prospects with potential solutions to their commercial real estate needs
- **Haves & Wants:** collected each month, this list of Commercial Committee members' needed and wanted properties is posted on the GNAR website
- **Awards of Excellence:** providing for recognition by your peers, as well as in local business media
- **State of the Market Symposium:** annual gathering giving in-depth perspective and forecasts of the major market segments
- **Nashville Business Journal Quarterly Updates:** helping assemble and provide market information and perspective to and through the media in a format helpful to the total business community, CID members and their prospects
- **Education:** classes addressing topics and issues of interest, often with continuing education credit for license renewal

- **Commercial REALTOR® e-Update:** monthly e-mail newsletter gives attention to Commercial activities, accomplishments and announcements
- **Arbitration and Professional Standards:** allows members to arbitrate disputes by a panel of peers, helping maintain a high level of ethics and integrity
- **Information Resources:** information provided through the libraries of NAR and GNAR
- **Community Service:** opportunities to give back to the community through projects like Habitat for Humanity, Project PENCIL and other charitable endeavors

Becoming a Member

The possibilities and opportunities are plentiful. In order to enjoy them you have to join. Here's what you need to know:

- ❑ 51% of your business must be the sale and/or lease of industrial, commercial or investment real estate, or real estate securities (excluding single-family residential properties)
- ❑ You **MUST** be an active member in good standing of the Greater Nashville Association of REALTORS®. Note: Commercial Committee Membership is at NO additional cost.

The Commercial Committee Application may be faxed (615) 256-1353, or mailed to Daeon Baranski at:

GNAR
4540 Trousdale Dr.
Nashville, TN 37204

For more information, please call Daeon Baranski at (615) 254-7516.



**COMMERCIAL COMMITTEE
MEMBERSHIP APPLICATION**

_____ (Please Initial) I certify that I am an active member in good standing of the Greater Nashville Association of REALTORS®, who is primarily engaged in commercial real estate, with at least 51% of my business in the sale and/or lease of industrial, commercial or investment properties, or in real estate securities.

NAME: _____

FIRM: _____

ADDRESS: _____

PHONE: _____

FAX: _____

E-MAIL: _____

BROKER'S SIGNATURE: _____

****Please note: Your managing broker must sign this form prior to approval.**